



16.10.2014



# Your Supplier in Flexible Packaging

Printing, Extrusion, Laminating, Converting

presented by Jan Burger, Managing Director ISM + Reg. Sales Director W&H



**WINDMÖLLER & HÖLSCHER**

# Our Partners for Flexible Packaging



**WINDMÖLLER & HÖLSCHER**



**PRINTERS FIRST®**



**GARANT MASCHINEN**

MEMBER OF W&H-GROUP



**WINDMÖLLER & HÖLSCHER**

# Organisational change



..... Distribution partner in the past .....

100%  **WINDMÖLLER & HÖLSCHER** subsidiary from now on



**WINDMÖLLER & HÖLSCHER**

# ISM Region

**15 countries**

Area:

983.439 km<sup>2</sup> \*)

Population:

approx. 92.500.000 \*)

\*) source: Internet – Wikipedia

**98 Windmöller &  
Hölscher Equipments**

**39 Nordmeccanica  
Equipments**



**WINDMÖLLER & HÖLSCHER**



# Our Team



**Jan Burger**  
Managing Director ISM  
Sales Director W&H



**Friedrich Oeljeklaus**  
Sales Manager W&H  
Central Eastern Europe



**Andreas Rezanka**  
Sales Manager W&H  
Central Eastern Europe



**Harald Wolff**  
Regional Manager  
Technical Sales W&H  
Extrusion Equipment



**Udo Neumann**  
Regional Manager  
Technical Sales W&H  
Printing Equipment



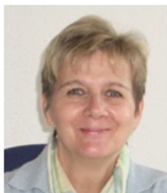
**Sven Wüstefeld**  
Regional Manager  
Technical Sales W&H  
Printing Equipment



**Heidi Müllner**  
Head of ISM  
Customer Service



**Helmut Gass**  
Sales Director ISM



**Monika Eder**  
ISM Customer  
Service



**Andrea Degen**  
ISM Customer  
Service



**Gabriele Strauhs**  
ISM Customer  
Service



**Sonja Mader**  
ISM Customer  
Service



**Susanne Grasser**  
ISM Customer  
Service



# Magyarország

Területe: 93.000 km<sup>2</sup>  
Lakóinak száma: 9.908.798  
Fővárosa: Budapest  
Fizetőeszköz: HUF

Quelle: Internet – Wikipedia



## Az Önök kapcsolattartója:



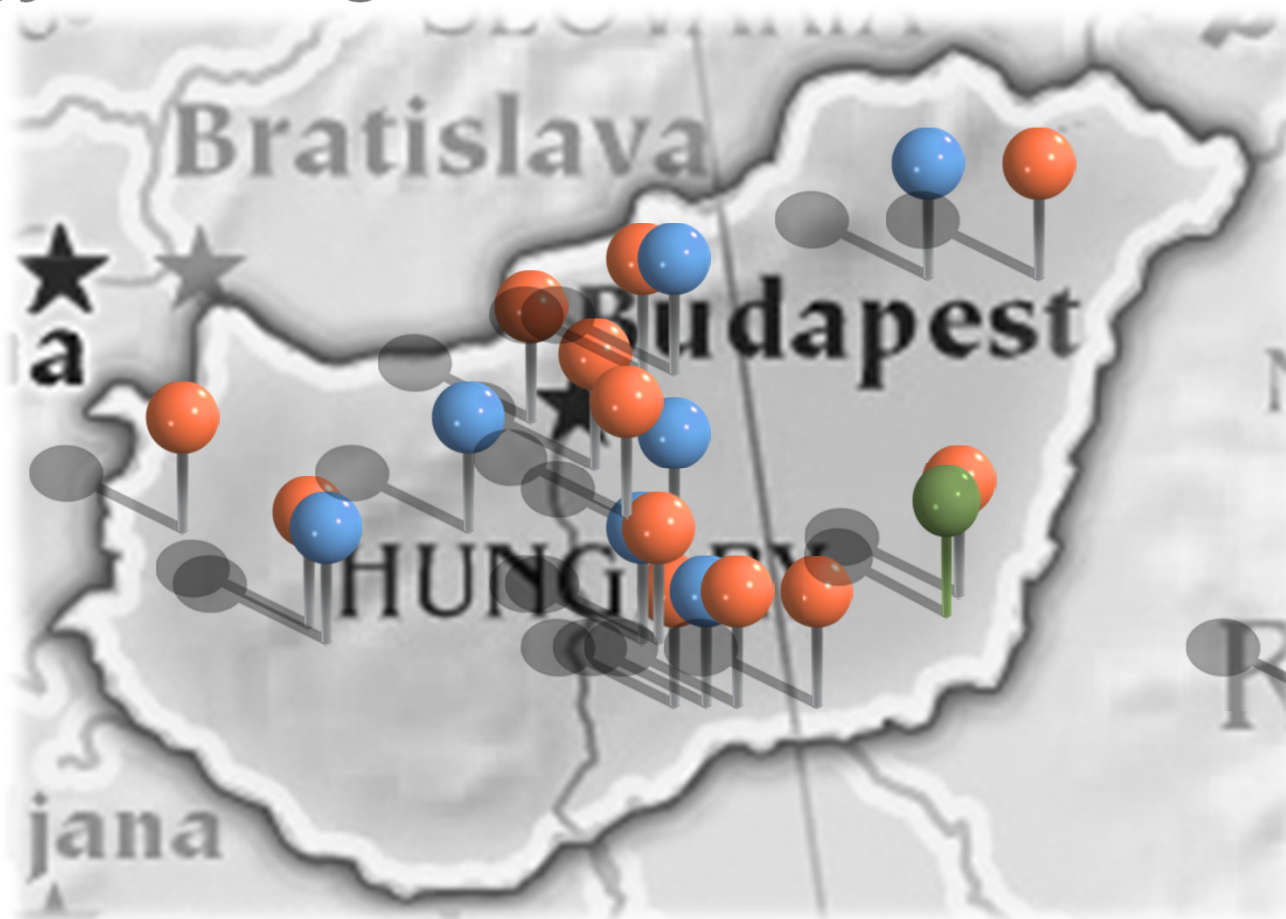
Péter István

36 éve dolgozik a csomagolóanyag-iparban,  
ebből az utóbbi tíz évben eredményesen az ISM-nél.



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# gépek Magyarországon

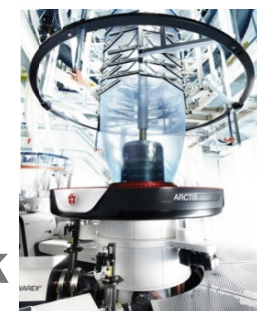


Kasírozógép



Flexó- és mélynyomó gépek

Extrudáló berendezések



**WINDMÖLLER & HÖLSCHER**

# Österreich

Fläche: 83.879 km<sup>2</sup>  
Bevölkerung: 8.507.786  
Hauptstadt: Wien  
Währung: EUR

Quelle: Internet – Wikipedia



## Ihre Ansprechpartner:



Helmut Gass

Seit 24 Jahre in der Verpackungsindustrie;  
die letzten 4 Jahre davon erfolgreich für ISM tätig.



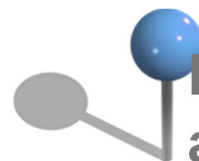
**WINDMÖLLER & HÖLSCHER**



# Maschinen in Österreich



**Flexo- und Tiefdruck-  
maschinen**



**Extrusions-  
anlagen**



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# Slovenija

Površina: 20.273 km<sup>2</sup>  
Prebivalstvo: 2.061.085  
Glavno mesto: Ljubljana  
Valuta: EUR

source: Internet– Wikipedia



## vaša kontaktna oseba:



Helmut Gass



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# Stroji v Slovenije

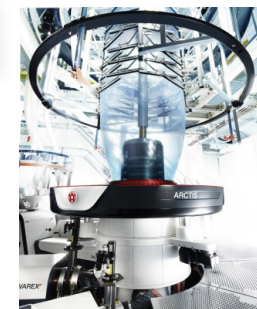


stroj za  
kaširanje



flekso/bakro tiskarni  
storji

ekstruzija



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# България

Площ: 110.994 km<sup>2</sup>  
Население: 7.364.570  
Столица: София  
Парична единица: лев (BGN)

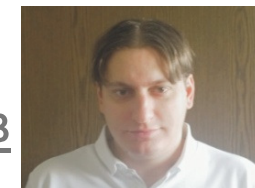
Източник: Интернет – Wikipedia



## Вашите лица за контакт:



инж. Ваня Гърбова



Васил Христов



**WINDMÖLLER & HÖLSCHER**





# машини в България



Каширащ  
и машини



Флексо- и дълбоко-  
печатни машини

Екструзионни  
линии



**WINDMÖLLER & HÖLSCHER**

# Romania



Suprafata: 238.391 km<sup>2</sup>  
Populatia: 20.121.641  
Capitala: Bucuresti  
Moneda: RON (Leu)

Sursa: Internet – Wikipedia

## Partenerul Dvs. de discutii



Bogdan Breazu

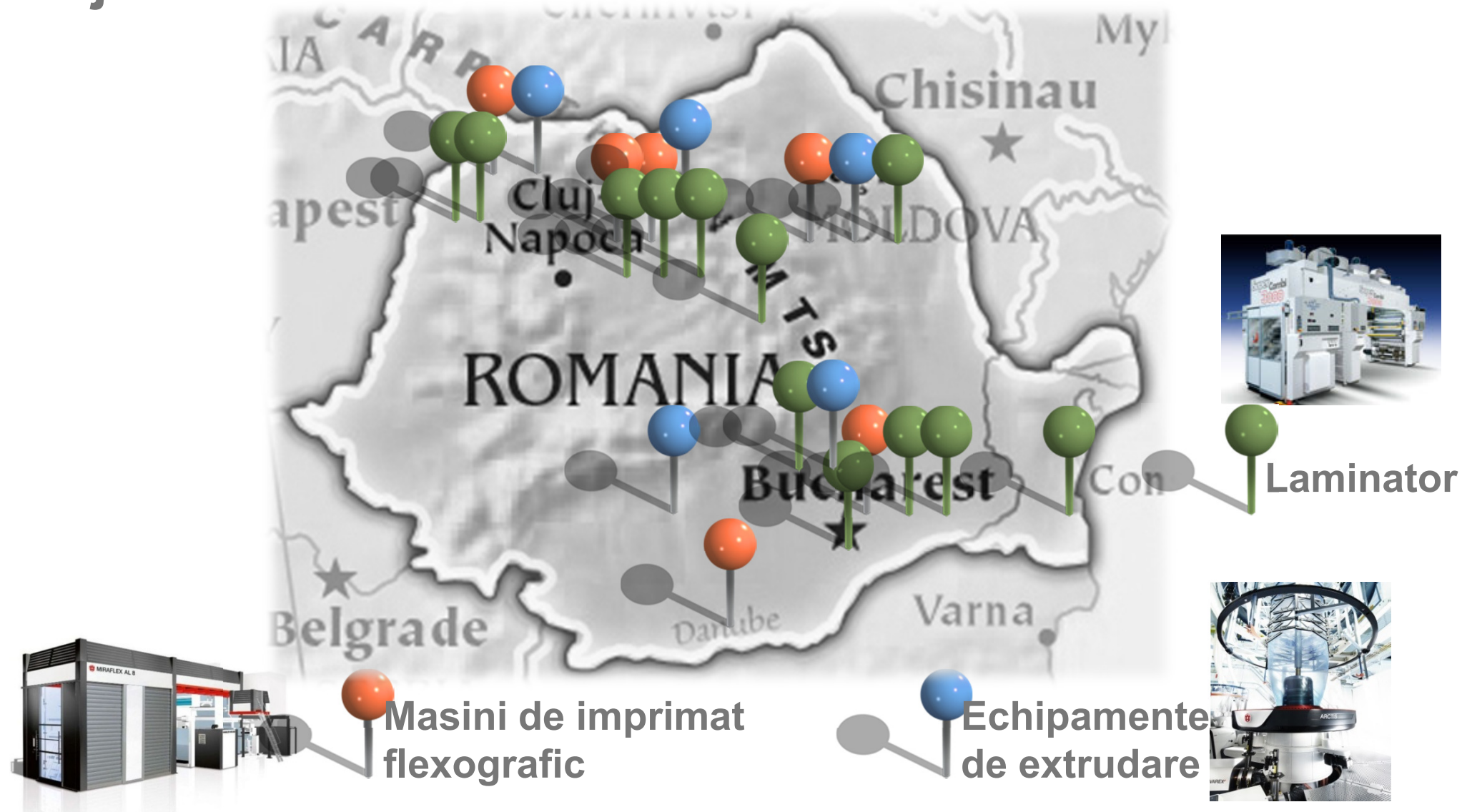
Cu o experienta de 20 ani in bransa tipografica si a productiei de ambalaje, din care ultimii 11 ani alaturi de Dvs., pentru ISM.



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# Utilaje in functiune in Romania



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# Srbija

Površina: 88.361 km<sup>2</sup>  
Stanovništvo: 7.120.666  
Glavni grad: Beograd  
Valuta: Dinar (RSD)

Izvor: Internet – Wikipedia



## Vaš partner za kontakt



Bogdan Grba

Radi 17 godina u industriji pakovanja.



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# mašine u Srbiji

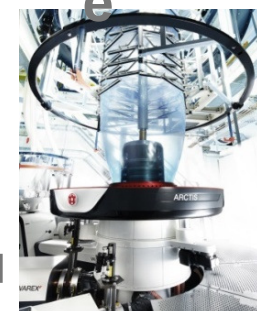


Mašina za  
kaširanje i  
laminiranje



Mašine za flekso i  
duboku štampu

Postrojenja  
za ekstruziju



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# Česká republika



Plocha: 78.867 km<sup>2</sup>  
Počet obyvatel: 10.517.400  
Hlavní město: Praha  
Měna : CZK

Quelle: Internet – Wikipedia

## Váš kontaktní partner:



Alexander Kratochvil

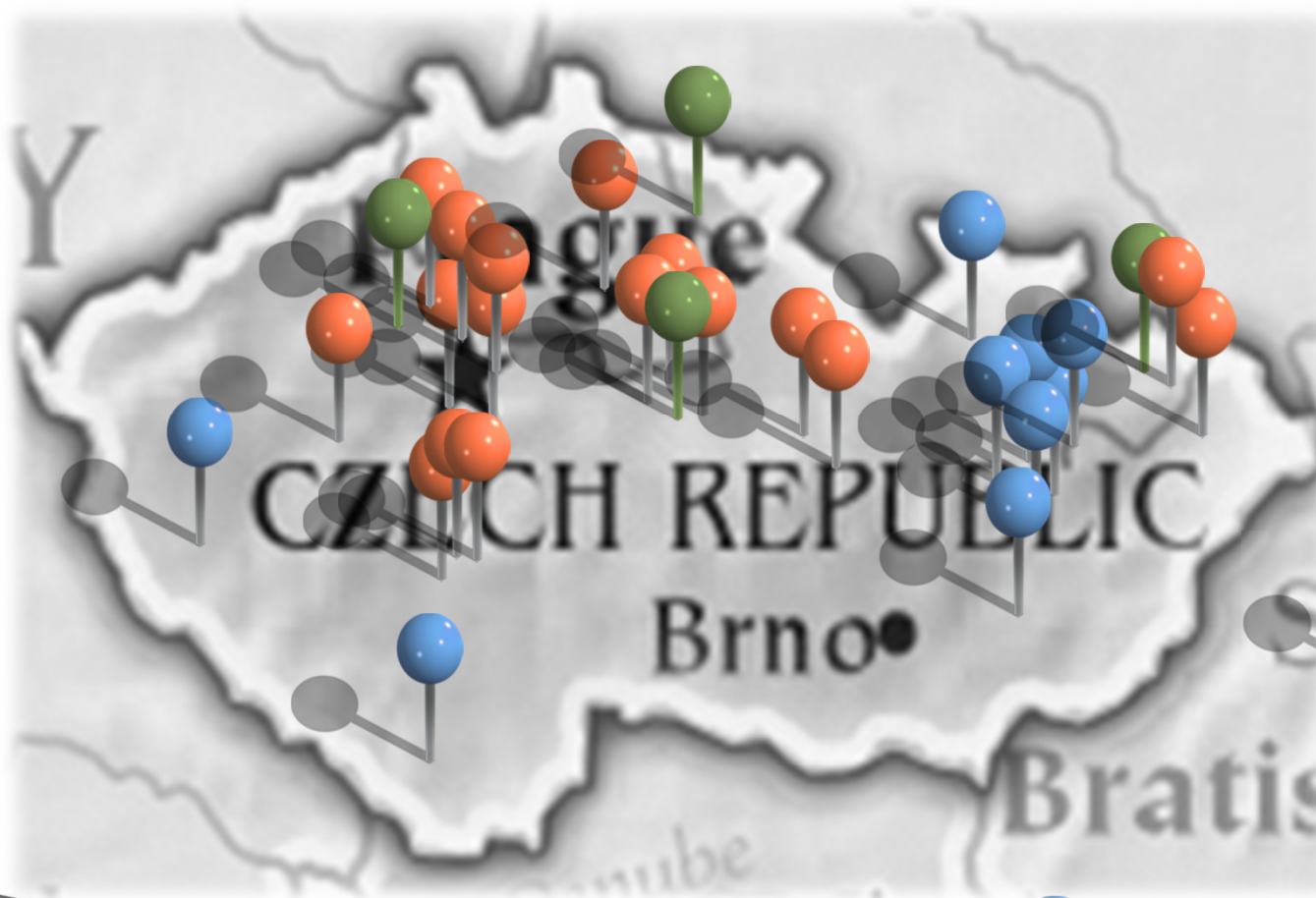
Vedoucí prodeje pro všechny produkty W&H



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# Stroje v České republice



Laminátory



Flexotiskové a  
Hlubotiskové stroje



Extrudéry



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# Slovenská Republika



Plocha: 49.035 km<sup>2</sup>  
Obyvateľstvo: 5.415.949  
Hlavné Mesto: Bratislava  
Mena: Euro

Quelle: Internet – Wikipedia

## Váša Kontaktná osoba:



### Ivan Catipovic

Som 29 rokov zamestnaný vo firme ISM. Od 2001 zodpovedný pre slovenský a čiastočne aj český trh.

Moto: to čo sa s chuťou a vôľou nekoná, nikdy sa vám nepodari.



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# Masine na Slovensku

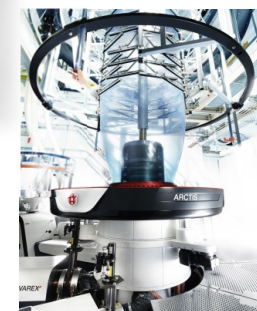


Kasirovacie  
zariadenia



Flexo a Hlbkotiskové  
Stroje

Extruderové  
Zariadenie



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## Hrvatska



Povrsina: 56.542 km<sup>2</sup>

Broj stanovnika: 4.284.889

Glavni grad: Zagreb

Valuta: Kuna

Quelle: Internet – Wikipedia

## Bosna i Hercegovina



Povrsina: 51.197 km<sup>2</sup>

Broj stanovnika: 3.791.622

Glavni grad: Sarajevo

Valuta: KM (Mark)

Quelle: Internet – Wikipedia

## Vasa kontaktna osoba:



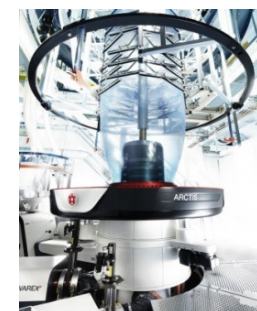
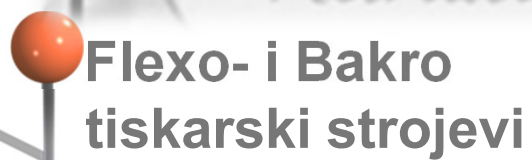
Sasa Savic

36 godina, od 02/2009 Area Sales Manager ISM



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# Strojevi u Hrvatskoj i Bosni i Hercegovini



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Thank you very much  
for your attention

